

CASE STUDY



rosslyn

A new source of working capital

Spend Analytics Case Study

We have millions of lines of complex data, coming in from multiple sources, and Rosslyn's platform makes it simple for us to analyze and manage, allowing data-driven strategic sourcing decisions every day.

Operations Director

A global mining organization weren't satisfied with the results from a management consultant firm they asked to deliver a taxonomy and categorization exercise, so they engaged Rosslyn's experts to support their procurement team with their data-categorization needs.

Once we implemented our platform, the client was able to retire their existing taxonomy and create a new framework for categorization that was more closely aligned to their business needs and reporting objectives. Today, they are 95% categorized across six years of historic data.

Following the success of the initial data categorization project, our current focus is to help them explore opportunities around their working capital strategy and payment processes.

Our specialist team initially created a single overview report to share insights into working capital. This has now expanded to four reports tailored to the specific concerns of multiple business units.

This series of reports has enabled the client's finance and procurement teams to collaborate on amending payment terms across a broad scope of their supply base. Ultimately, this has increased the levels of working capital for the business while still maintaining the same levels of business continuity and production.

